



## Senior Market Insurance – Suggested Items

### Medicare Meetings - Part A, B & C, Prescription Drug Coverage, Supplements

#### Meeting Objectives

- Discover how Medicare benefits work and identify the many options available to you
- Understand what Medicare will or will not typically cover
- Identify the enrollment timelines and how to avoid potential late enrollment penalties

#### Things to bring with you, if available

- A list of your doctors
- A list of your current prescriptions

### Other Insurance Product Meetings – Life, Long-Term Care, Short-Term Care, Hospital Indemnity, Dental, Vision, Final Expense, and so much more!

#### Meeting Objectives

- Identify the many insurance solutions available to meet your personal needs and goals
- Learn the features, benefits, cost and differences of the insurance solutions available
- Identify insurance solutions that your current insurance policies may not cover
- Compare insurance solutions with any of your current insurance policies

#### Things to bring with you, if available

- A copy of any existing insurance policies you would like to discuss or compare
- A list of your current prescriptions

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